

## APPENDIX 2

The blended rate was determined as follows:

<u>SFIA Blended Rate (based on model of 10:70:12:8)</u>		Supplier A	Supplier B	50% Onshore/50% Offshore Supplier C
Follow: Solution Development and Implementation	10%	£45.10	£22.50	£27.25
Apply: Solution Development and Implementation	70%	£435.40	£437.50	£190.75
Enable: Solution Development and Implementation	12%	£90.00	£63.00	£38.40
Ensure/advise: Business Change	8%	£68.56	£66.00	£51.00
Total		£639.06	£589.00	£307.40
Multiplied by 6,400 delivery days:		£4,089,984.00	£3,769,600.00	£1,967,360.00